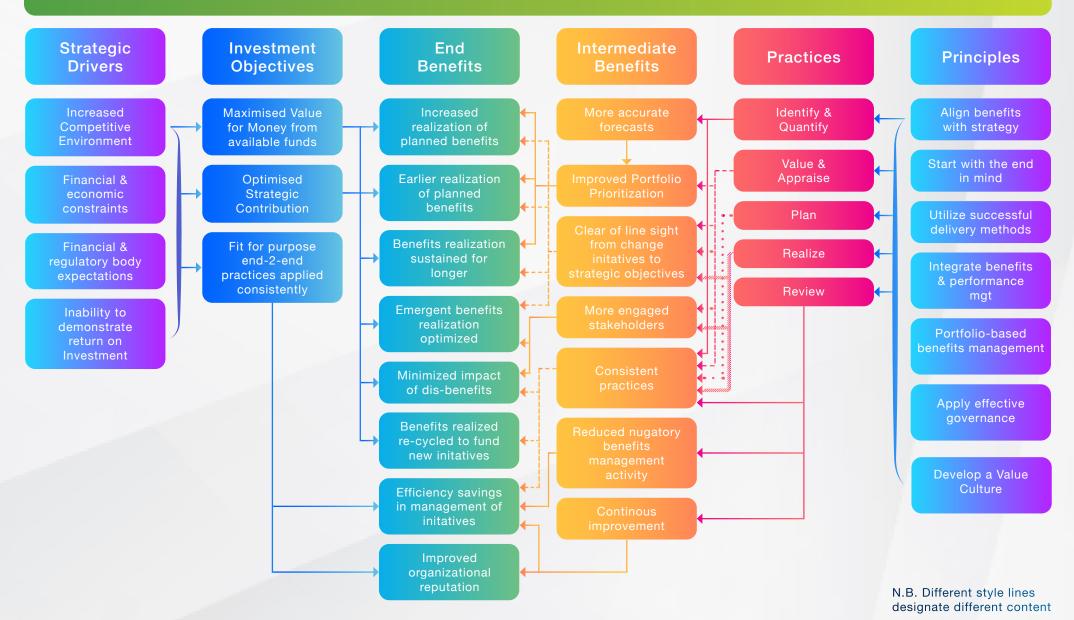
## **O APMG** International

# Benefits Logic Mapping Outline

#### **Benefits Logic Map - Benefits Management**



## WHAT IS BENEFITS LOGIC MAPPING

## HOW IS IT DIFFERENT FROM TRADITIONAL BENEFITS MAPPING?

- A way of determining the rationale for an investment.
- A one page 'story' of an investment.
- A communication tool.
- Re-visited and updated throughout a programme to reflect lessons learned.
- Derived from the Victorian Government Investment Management Standard.

A 'Problem' or 'Opportunity', rather than a 'Solution' Based, tool

- It is undertaken before, and informs the preparation of, the Business Case.
- An investment rather than a project or programme focus what are we trying to achieve?
- Derived from a workshop or short series of workshops.
- Also encompasses a clear articulation of the metrics to be used to assess benefits realization.

It supports benefits-led rather than activity-centred change



#### HOW IS IT PRODUCED?

Workshop 1 – What is the Problem we are trying to solve/ Opportunity to be exploited?

- What are the Strategic Drivers behind the intervention?
- What are the Investment Objectives the initiative is supposed to achieve\*.
- What End or Outcome benefits would be realized from achieving these Investment Objectives?

#### Workshop 2 – The Solution

- What solution is required to realize the end benefits identified by Workshop 1?
- What intermediate benefits will be realized?
- Followed by a 'necessary & sufficient' test -
  - \* Are all elements of the proposed solution **<u>necessary</u>** to realize the defined benefits?
  - \* In combination is the proposed solution <u>sufficient</u> to realize the -defined benefits?

#### Workshop 3 – The Key Benefits Evidence Log/Record

- What metrics can be used to assess realization of the end and intermediate benefits identified on the Investment Logic Map?
- Metrics encompass: leading and lagging measures, proxy indicators, case studies, surveys and evidence events.

### AN EXAMPLE

